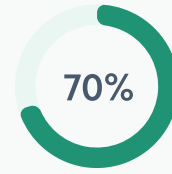


Reported by Beroe X nnamu GmbH

# aqua Accelerates AI Testing and Traceability for Next-Gen Procurement



Time Saved in Daily Operations



Testing Efficiency Gain



Improved Test Management



Organization Performance Gain

## ABOUT THE CUSTOMER

Beroe X nnamu GmbH, based in Berlin, is an AI startup specializing in game theory-based AI negotiation agents for procurement. Founded in 2022 and recently acquired by Beroe Inc., nnamu leverages a 20-year negotiation dataset to power its solutions.

### CUSTOMER QUOTE

*“With aqua, we’ve transformed QA from a reactive checkpoint into a proactive driver of product quality. Its AI-powered efficiency and seamless integrations have empowered our team to focus on strategy and innovation rather than repetitive tasks.”*

#### Before

### LACK OF STRUCTURE AND TRACEABILITY

Before adopting aqua, nnamu managed testing through spreadsheets and lightweight project tools like Notion. While these tools offered initial flexibility for a growing team, they quickly proved difficult to manage as product complexity increased. The lack of dedicated QA infrastructure made it challenging to scale testing for their sophisticated AI negotiation agent. The team faced significant pain points: traceability gaps made it hard to prove coverage and compliance, while disjointed tools led to fragmented collaboration between developers and QA.



Gaps in traceability and auditability between requirements, tests, and defects



Manual, scattered test case management across spreadsheets and Notion



Limited visibility into test coverage and outcomes



Collaboration friction between development and QA teams

#### After

### AI-POWERED TEST MANAGEMENT

Adopting aqua gave nnamu a unified, scalable test management platform tailored to their needs as an AI-driven software company. aqua’s deep Jira integration and AI-powered test case generation helped create robust, audit-ready QA workflows. Now, requirements, user stories, and tests are seamlessly linked, giving clear traceability and accountability at every stage. With AI generating relevant test steps and supporting both manual and automated test runs, nnamu shifted QA from a bottleneck to a strategic enabler—empowering the team to focus on testing advanced negotiation algorithms and edge cases for enterprise clients.



Achieved 100% traceability between requirements, tests, and defects



Streamlined collaboration with Jira integration and centralized dashboards



Accelerated test creation and maintenance using AI-powered workflows



Audit-ready deployments to enterprise procurement clients



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**FIND OUT HOW AQUA-CLOUD CAN HELP YOUR ORGANIZATION TO SAVE TIME ON TESTING**